



# 百一電子

## 3Q, 2016 營運報告

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**PBI** Pro Broadband Inc.

# 3Q16 合併綜合損益表-YoY

Unit : NT仟元

|           | 3Q16      |        | 3Q15      |        | YoY       |       |
|-----------|-----------|--------|-----------|--------|-----------|-------|
| 營收淨額      | 2,320,606 | 100.0% | 2,092,443 | 100.0% | 228,163   | 11%   |
| 營業毛利      | 321,878   | 13.9%  | 147,920   | 7.1%   | 173,958   | 118%  |
| 營業費用      | 299,235   | 12.9%  | 318,314   | 15.2%  | (19,079)  | -6%   |
| 推銷費用      | 78,067    | 3.4%   | 28,726    | 1.4%   | 49,341    | 172%  |
| 管理費用      | 127,851   | 5.5%   | 199,247   | 9.5%   | (71,396)  | -36%  |
| 研發費用      | 93,317    | 4.0%   | 90,341    | 4.3%   | 2,976     | 3%    |
| 營業淨利(損)   | 22,643    | 1.0%   | (170,394) | -8.1%  | 193,037   | -113% |
| 營業外收入及支出  | (4,939)   | -0.2%  | 95,730    | 4.6%   | (100,669) | -105% |
| 其他收入      | 20,930    | 0.9%   | 29,302    | 1.4%   | (8,372)   | -29%  |
| 其他利益及損失   | (14,057)  | -0.6%  | 72,586    | 3.5%   | (86,643)  | -119% |
| 財務成本      | (7,568)   | -0.3%  | (5,975)   | -0.3%  | (1,593)   | 27%   |
| 權益法認列投資損益 | (4,244)   | -0.2%  | (183)     | 0.0%   | (4,061)   | 2219% |
| 稅前淨利(損)   | 17,704    | 0.8%   | (74,664)  | -3.6%  | 92,368    | -124% |
| 本期淨利(損)   | 16,310    | 0.7%   | (67,866)  | -3.2%  | 84,176    | -124% |
| EPS(元)    | 0.09      |        | (0.41)    |        |           |       |

# 3Q16 合併綜合損益表-QoQ

Unit : NT仟元

|           | 3Q16      |        | 2Q16      |        | QoQ      |       |
|-----------|-----------|--------|-----------|--------|----------|-------|
| 營收淨額      | 2,320,606 | 100.0% | 2,095,997 | 100.0% | 224,609  | 11%   |
| 營業毛利      | 321,878   | 13.9%  | 234,198   | 11.2%  | 87,680   | 37%   |
| 營業費用      | 299,235   | 12.9%  | 311,377   | 14.9%  | (12,142) | -4%   |
| 推銷費用      | 78,067    | 3.4%   | 79,529    | 3.8%   | (1,462)  | -2%   |
| 管理費用      | 127,851   | 5.5%   | 138,557   | 6.6%   | (10,706) | -8%   |
| 研發費用      | 93,317    | 4.0%   | 93,291    | 4.5%   | 26       | 0%    |
| 營業淨利(損)   | 22,643    | 1.0%   | (77,179)  | -3.7%  | 99,822   | -129% |
| 營業外收入及支出  | (4,939)   | -0.2%  | 46,433    | 2.2%   | (51,372) | -111% |
| 其他收入      | 20,930    | 0.9%   | 35,681    | 1.7%   | (14,751) | -41%  |
| 其他利益及損失   | (14,057)  | -0.6%  | 21,041    | 1.0%   | (35,098) | -167% |
| 財務成本      | (7,568)   | -0.3%  | (6,965)   | -0.3%  | (603)    | 9%    |
| 權益法認列投資損益 | (4,244)   | -0.2%  | (3,324)   | -0.2%  | (920)    | 28%   |
| 稅前淨利(損)   | 17,704    | 0.8%   | (30,746)  | -1.5%  | 48,450   | -158% |
| 本期淨利(損)   | 16,310    | 0.7%   | (40,247)  | -1.9%  | 56,557   | -141% |
| EPS(元)    | 0.09      |        | (0.25)    |        |          |       |

# 1-3Q,16 合併綜合損益表

Unit : NT仟元

|            | 1-3Q, 2016 |        | 1-3Q, 2015 |        | YoY       |       |
|------------|------------|--------|------------|--------|-----------|-------|
| 營業收入淨額     | 6,394,092  | 100.0% | 5,902,840  | 100.0% | 491,252   | 8%    |
| 營業毛利       | 804,655    | 12.6%  | 514,086    | 8.7%   | 290,569   | 57%   |
| 營業費用       | 902,864    | 14.1%  | 925,275    | 15.7%  | (22,411)  | -2%   |
| 銷售費用       | 203,386    | 3.2%   | 92,806     | 1.6%   | 110,580   | 119%  |
| 管理費用       | 426,822    | 6.7%   | 573,874    | 9.7%   | (147,052) | -26%  |
| 研發費用       | 272,656    | 4.3%   | 258,595    | 4.4%   | 14,061    | 5%    |
| 營業淨利 ( 損 ) | (98,209)   | -1.5%  | (411,189)  | -7.0%  | 312,980   | -76%  |
| 營業外收入及支出   | 29,029     | 0.5%   | 90,247     | 1.5%   | (61,218)  | -68%  |
| 其他收入       | 71,215     | 1.1%   | 47,055     | 0.8%   | 24,160    | 51%   |
| 其他利益及損失    | (8,243)    | -0.1%  | 64,993     | 1.1%   | (73,236)  | -113% |
| 財務成本       | (21,836)   | -0.3%  | (14,964)   | -0.3%  | (6,872)   | 46%   |
| 採權益法認列之利益  | (12,107)   | -0.2%  | (6,837)    | -0.1%  | (5,270)   | 77%   |
| 稅前淨利(損)    | (69,180)   | -1.1%  | (320,942)  | -5.4%  | 251,762   | -78%  |
| 本期淨利(損)    | (79,512)   | -1.2%  | (287,289)  | -4.9%  | 207,777   | -72%  |

EPS

(0.49)

(1.70)

# 合併資產負債表-YoY

| Selected Item | NTD:K |  | 9/30, 2016       |              | 9/30, 2015       |              | YoY              | %             |
|---------------|-------|--|------------------|--------------|------------------|--------------|------------------|---------------|
| 現金及約當現金       |       |  | 1,532,098        | 23.1%        | 1,417,543        | 21.8%        | 114,555          | 8.1%          |
| 應收帳款淨額        |       |  | 2,133,929        | 32.2%        | 1,801,819        | 27.7%        | 332,110          | 18.4%         |
| 存貨淨額          |       |  | 1,278,219        | 19.3%        | 1,192,891        | 18.3%        | 85,328           | 7.2%          |
| 流動資產合計        |       |  | 5,186,800        | 78.2%        | 4,789,107        | 73.6%        | 397,693          | 8.3%          |
| 成本及採權益法投資     |       |  | 51,262           | 0.8%         | 56,800           | 0.9%         | (5,538)          | -9.8%         |
| 不動產、廠房及設備     |       |  | 1,280,528        | 19.3%        | 1,535,616        | 23.6%        | (255,088)        | -16.6%        |
| <b>資產總計</b>   |       |  | <b>6,630,370</b> | <b>100%</b>  | <b>6,505,556</b> | <b>100%</b>  | <b>124,814</b>   | <b>1.9%</b>   |
| 短期借款及短票       |       |  | 1,470,355        | 22.2%        | 1,221,628        | 18.8%        | 248,727          | 20.4%         |
| 應付帳款          |       |  | 2,031,056        | 30.6%        | 1,700,701        | 26.1%        | 330,355          | 19.4%         |
| 其他應付款         |       |  | 411,515          | 6.2%         | 347,053          | 5.3%         | 64,462           | 18.6%         |
| 一年到期長借        |       |  | 185,854          | 2.8%         | 242,078          | 3.7%         | (56,224)         | -23.2%        |
| 流動負債合計        |       |  | 4,205,034        | 63.4%        | 3,655,992        | 56.2%        | 549,042          | 15.0%         |
| 長期借款          |       |  | 123,711          | 1.9%         | 210,075          | 3.2%         | (86,364)         | -41.1%        |
| <b>負債合計</b>   |       |  | <b>4,444,322</b> | <b>67.0%</b> | <b>3,979,549</b> | <b>61.2%</b> | <b>464,773</b>   | <b>11.7%</b>  |
| <b>股東權益合計</b> |       |  | <b>2,186,048</b> | <b>33.0%</b> | <b>2,526,007</b> | <b>38.8%</b> | <b>(339,959)</b> | <b>-13.5%</b> |

每股淨值

13.17

14.79

# 合併資產負債表-QoQ

| Selected Item | NTD:K | 9/30, 2016       |              | 6/30, 2016       |              | QoQ             | %            |
|---------------|-------|------------------|--------------|------------------|--------------|-----------------|--------------|
| 現金及約當現金       |       | 1,532,098        | 23.1%        | 1,393,828        | 21.6%        | 138,270         | 9.9%         |
| 應收帳款淨額        |       | 2,133,929        | 32.2%        | 2,002,094        | 31.0%        | 131,835         | 6.6%         |
| 存貨淨額          |       | 1,278,219        | 19.3%        | 1,232,706        | 19.1%        | 45,513          | 3.7%         |
| 流動資產合計        |       | 5,186,800        | 78.2%        | 4,944,482        | 76.5%        | 242,318         | 4.9%         |
| 成本及採權益法投資     |       | 51,262           | 0.8%         | 56,419           | 0.9%         | (5,157)         | -9.1%        |
| 不動產、廠房及設備     |       | 1,280,528        | 19.3%        | 1,360,585        | 21.1%        | (80,057)        | -5.9%        |
| <b>資產總計</b>   |       | <b>6,630,370</b> | <b>100%</b>  | <b>6,462,863</b> | <b>100%</b>  | <b>167,507</b>  | <b>2.6%</b>  |
| 短期借款及短票       |       | 1,470,355        | 22.2%        | 1,409,831        | 21.8%        | 60,524          | 4.3%         |
| 應付帳款          |       | 2,031,056        | 30.6%        | 1,926,220        | 29.8%        | 104,836         | 5.4%         |
| 其他應付款         |       | 411,515          | 6.2%         | 374,565          | 5.8%         | 36,950          | 9.9%         |
| 一年到期長借        |       | 185,854          | 2.8%         | 196,257          | 3.0%         | (10,403)        | -5.3%        |
| 流動負債合計        |       | 4,205,034        | 63.4%        | 4,020,168        | 62.2%        | 184,866         | 4.6%         |
| 長期借款          |       | 123,711          | 1.9%         | 119,142          | 1.8%         | 4,569           | 3.8%         |
| <b>負債合計</b>   |       | <b>4,444,322</b> | <b>67.0%</b> | <b>4,249,184</b> | <b>65.7%</b> | <b>195,138</b>  | <b>4.6%</b>  |
| <b>股東權益合計</b> |       | <b>2,186,048</b> | <b>33.0%</b> | <b>2,213,679</b> | <b>34.3%</b> | <b>(27,631)</b> | <b>-1.2%</b> |

每股淨值

13.17

13.35

# 合併現金流量表

| Selected Item        | Unit : NT仟元 | 1-3Q, 2016       | 3Q,2016          | 2Q,2016          | 1Q,2016          |
|----------------------|-------------|------------------|------------------|------------------|------------------|
| 本期稅前淨利(損)            |             | (69,180)         | 17,704           | (30,746)         | (56,138)         |
| 折舊及攤提                |             | 141,319          | 44,872           | 48,409           | 48,038           |
| 應收帳款及票據(增加)減少        |             | 71,543           | (122,543)        | (191,130)        | 385,216          |
| 存貨淨額(增加)減少           |             | (115,299)        | (45,513)         | (114,463)        | 44,677           |
| 應付帳款增加(減少)           |             | 118,001          | 104,836          | 233,520          | (220,355)        |
| <b>營業活動之淨現金流入(出)</b> |             | <b>219,738</b>   | <b>52,187</b>    | <b>(109,114)</b> | <b>276,665</b>   |
| 取得不動產、廠房及設備          |             | (18,399)         | (6,766)          | (2,717)          | (8,916)          |
| 處分不動產、廠房及設備          |             | 3,693            | 3,612            | 81               | 0                |
| 無形資產(增加)減少           |             | (2,894)          | (288)            | (1,233)          | (1,373)          |
| <b>投資活動之淨現金流入(出)</b> |             | <b>(27,224)</b>  | <b>2,890</b>     | <b>(1,656)</b>   | <b>(28,458)</b>  |
| 舉借(償還)長短期借款          |             | (56,521)         | 54,690           | (25,760)         | (85,451)         |
| <b>籌資活動之淨現金流入(出)</b> |             | <b>(52,032)</b>  | <b>54,485</b>    | <b>(24,204)</b>  | <b>(82,313)</b>  |
| 匯率影響數                |             | 5,126            | 28,708           | (35,529)         | 11,947           |
| 本期現金增加(減少)數          |             | 145,608          | 138,270          | (170,503)        | 177,841          |
| <b>期末現金餘額</b>        |             | <b>1,532,098</b> | <b>1,532,098</b> | <b>1,393,828</b> | <b>1,564,331</b> |



***Thank you !***