## -() Prime Prime Electronics \& Satellitics Inc.



## Consolidated B/S-QoQ

Selected Items Unit: NTD thousand
Cash and Cash equivalents
Financial assets carried at amortized cost
Accounts/Notes Receivable
Inventories
Total Current Assets
Property, plant and equipment
Investment property

## Total Assets

Short-term borrowings
Accounts Payable
Total Current Liabilities
Long-term Loans

## Total Liabilities

Total Shareholders' Equity

| 12/31, 2018 |  | 9/30, 2018 |  | QoQ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1,026,629 | 22\% | 724,447 | 14\% | 302,182 | 42\% |
| 183,974 | 4\% | 44,849 | 1\% | 139,125 | 310\% |
| 1,484,619 | 31\% | 2,059,299 | 39\% | $(574,680)$ | -28\% |
| 848,588 | 18\% | 1,045,416 | 20\% | $(196,828)$ | -19\% |
| 3,742,055 | 79\% | 4,151,262 | 79\% | $(409,207)$ | -10\% |
| 810,329 | 17\% | 978,238 | 19\% | $(167,909)$ | $-17 \%$ |
| 105,836 | 2\% | 0 | 0\% | 105,836 |  |
| 4,763,829 | 0\% | 5,238,336 | 100\% | $(474,507)$ | -9\% |
| 1,234,138 | 26\% | 1,354,991 | 26\% | $(120,853)$ | -9\% |
| 1,458,717 | 31\% | 1,559,405 | 30\% | $(100,688)$ | -6\% |
| 3,306,881 | 69\% | 3,514,904 | 67\% | $(208,023)$ | -6\% |
| 28,756 | 1\% | 41,078 | 1\% | $(12,322)$ | -30\% |
| 3,375,026 | 71\% | 3,586,946 | 68\% | $(211,920)$ | -6\% |
| 1,388,803 | 29\% | 1,651,390 | 32\% | $(262,587)$ | -16\% |

## Consolidated B/S-YoY

Selected Items Unit: NTD thousand

Cash and Cash equivalents Financial assets carried at amortized cost

Accounts/Notes Receivable Inventories

Total Current Assets
Property, plant and equipment Investment property

## Total Assets

Short-term borrowings
Accounts Payable
Total Current Liabilities
Long-term Loans
Total Liabilities
Total Shareholders' Equity

| 12/31, 2018 | 12/31, 2017 | YoY \% |
| :---: | :---: | :---: |
| 1,026,629 22\% | 878,107 15\% | 148,522 17\% |
| 183,974 4\% | 0 0\% | 183,974 |
| 1,484,619 31\% | 2,346,367 39\% | $(861,748)-37 \%$ |
| 848,588 18\% | 1,147,491 19\% | $(298,903)-26 \%$ |
| 3,742,055 79\% | 4,735,030 79\% | $(992,975)-21 \%$ |
| 810,329 17\% | 1,105,034 19\% | $(294,705)-27 \%$ |
| 105,836 2\% | 0 0\% | 105,836 |
| 4,763,829100\% | 5,960,879100\% | (1,197,050)-20\% |
| 1,234,138 26\% | 1,348,912 23\% | $(114,774)-9 \%$ |
| 1,458,717 31\% | 1,949,067 33\% | $(490,350)-25 \%$ |
| 3,306,881 69\% | 3,880,389 65\% | $(573,508)-15 \%$ |
| 28,756 1\% | 84,231 1\% | $(55,475)-66 \%$ |
| 3,375,026 71\% | 4,003,590 67\% | (628,564)-16\% |
| 1,388,803 29\% | 1,957,289 33\% | (568,486)-29\% |
|  |  |  |

## 4Q18 Comprehensive I/S-QoQ

Unit : NTD thousand

## Net Sales

## Gross Profit

Operating Expense
Selling \& Marketing Eep.
General \& Administrative Exp.
Research \& Development Exp.
Expected credit losses

## Operating

Income(Loss)
Non-operating Income and Exp.
Other income
Other gains and losses
Finance costs
Net Income(Loss)
EPS(NT\$)

| 3Q18 |  | QoQ |  |
| :---: | :---: | :---: | :---: |
| 1,648,764 | 100\% | $(461,659)$ | -28\% |
| 170,108 | 10.3\% | $(83,837)$ | -49\% |
| 223,079 | 13.5\% | 95,982 | 43\% |
| 40,221 | 2.4\% | 3,062 | 8\% |
| 126,036 | 7.6\% | 39,680 | 31\% |
| 85,964 | 5.2\% | $(2,397)$ | -3\% |
| $(29,142)$ | -1.8\% | 55,637 | -191\% |
| $(52,971)$ | -3.2\% | $(179,819)$ | 339\% |
| 10,823 | 0.7\% | $(52,377)$ | -484\% |
| 27,271 | 1.7\% | $(28,930)$ | -106\% |
| $(6,312)$ | -0.4\% | $(23,950)$ | 379\% |
| $(10,136)$ | -0.6\% | 503 | -5\% |
| $(40,830)$ | -2.5\% | $(231,783)$ | 568\% |

(0.23)

| 4 Q 18 |  |
| ---: | ---: |
| $\mathbf{1 , 1 8 7 , 1 0 5}$ | $\mathbf{1 0 0 \%}$ |
| $\mathbf{8 6 , 2 7 1}$ | $\mathbf{7 . 3 \%}$ |
| 319,061 | $26.9 \%$ |
| 43,283 | $3.6 \%$ |
| 165,716 | $14.0 \%$ |
| 83,567 | $7.0 \%$ |
| 26,495 | $2.2 \%$ |
| $\mathbf{( 2 3 2 , 7 9 0 )}$ | $\mathbf{- 1 9 . 6 \%}$ |
| $(41,554)$ | $-3.5 \%$ |
| $(1,659)$ | $-0.1 \%$ |
| $(30,262)$ | $-2.5 \%$ |
| $(9,633)$ | $-0.8 \%$ |
| $(\mathbf{2 7 2}, 613)$ | $-\mathbf{2 3 . 0 \%}$ |

(1.63)

## 4Q18 Comprehensive I/S-YoY

Unit : NTD thousand

## Net Sales

## Gross Profit

Operating Expense
Selling \& Marketing Eep.
General \& Administrative Exp.
Research \& Development Exp.
Expected credit losses

## Operating

Income(Loss)
Non-operating Income and Exp.
Other income
Other gains and losses
Finance costs
Net Income(Loss)
EPS(NT\$)

| 4 Q 18 |  |
| ---: | ---: |
| $\mathbf{1 , 1 8 7 , 1 0 5}$ | $\mathbf{1 0 0 \%}$ |
| $\mathbf{8 6 , 2 7 1}$ | $\mathbf{7 . 3} \%$ |
| 319,061 | $26.9 \%$ |
| 43,283 | $3.6 \%$ |
| 165,716 | $14.0 \%$ |
| 83,567 | $7.0 \%$ |
| 26,495 | $2.2 \%$ |
| $\mathbf{( 2 3 2 , 7 9 0})$ | $\mathbf{- 1 9 . 6 \%}$ |
| $(41,554)$ | $-3.5 \%$ |
| $(1,659)$ | $-0.1 \%$ |
| $(30,262)$ | $-2.5 \%$ |
| $(9,633)$ | $-0.8 \%$ |
| $\mathbf{( 2 7 2 , 6 1 3 )}$ | $-\mathbf{2 3 . 0} \%$ |

(1.63)

| 4Q17 |  | YoY |  |
| :---: | :---: | :---: | :---: |
| 2,089,404 | 100\% | $(902,299)$ | -43\% |
| 128,011 | 6.1\% | $(41,740)$ | -33\% |
| 266,863 | 12.8\% | 52,198 | 20\% |
| 53,986 | 2.6\% | $(10,703)$ | -20\% |
| 123,750 | 5.9\% | 41,966 | 34\% |
| 89,127 | 4.3\% | $(5,560)$ | -6\% |
| 0 | 0.0\% | 26,495 | - |
| $(138,852)$ | -6.6\% | $(93,938)$ | 68\% |
| $(11,648)$ | -0.6\% | $(29,906)$ | 257\% |
| 13,071 | 0.6\% | $(14,730)$ | -113\% |
| $(15,948)$ | -0.8\% | $(14,314)$ | 90\% |
| $(8,807)$ | -0.4\% | (826) | 9\% |
| $(138,480)$ | -6.6\% | $(134,133)$ | 97\% |
| (0.82) |  |  |  |

(0.82)

## 2018 Comprehensive I/S

## (0) Prime

Unit:NTD thousand

## Net Sales

## Gross Profit

Operating Expense
Sales \& Marketing Exp.
General \& Administrative
Exp.
Research \& Development
Exp.
Expected credit losses
Operating Loss
Non-operating Income \& Exp.
Other income
Other gains and losses
Finance costs

## Net Loss

EPS

| 2018 |  |
| ---: | ---: |
| $\mathbf{6 , 3 4 2 , 4 8 3}$ | $\mathbf{1 0 0 \%}$ |
| $\mathbf{4 9 9 , 5 9 4}$ | $\mathbf{7 . 9 \%}$ |
| $1,056,978$ | $16.7 \%$ |
| 172,545 | $2.7 \%$ |
| 526,659 | $8.3 \%$ |
| 349,906 | $5.5 \%$ |
| 7,868 | $0.1 \%$ |
| $\mathbf{( 5 5 7 , 3 8 4 )}$ | $\mathbf{- 8 . 8 \%}$ |
| $(43,392)$ | $-0.7 \%$ |
| 64,465 | $1.0 \%$ |
| $(69,603)$ | $-1.1 \%$ |
| $(38,254)$ | $-0.6 \%$ |
| $(600,081)$ | $-9.5 \%$ |

(3.54)

| 2017 | YoY |
| :---: | :---: |
| 8,158,197 100\% | (1,815,714)-22.3\% |
| 880,944 10.8\% | (381,350) -43.3\% |
| 1,078,862 13.2\% | $(21,884)-2.0 \%$ |
| 237,151 2.9\% | $(64,606)-27.2 \%$ |
| 488,208 6.0\% | 38,451 7.9\% |
| 353,503 4.3\% | $(3,597)-1.0 \%$ |
| 0 0.0\% | 7,868 |
| (197,918) -2.4\% | (359,466) 181\% |
| $(29,602)-0.4 \%$ | $(13,790) 46.6 \%$ |
| 52,615 0.6\% | 11,850 22.5\% |
| $(34,108)-0.4 \%$ | $(35,495) 104.1 \%$ |
| $(34,985)-0.4 \%$ | $(3,269) \quad 9.3 \%$ |
| (198,283) -2.4\% | (401,798) 202\% |

(1.16)

## Consolidated Cash Flow

Selected Item Unit : NTD thousands
Net Income (loss) before tax
Provision for doubtful accounts
Depreciation \& Amortization Net A/R (Increase)/Decrease

Inventories (Increase)/Decrease
A/P Increase/(Decrease)

| From Operation | $\mathbf{3 6 3 , 4 1 9}$ |
| :--- | ---: |
| From Investment | $\mathbf{( 2 9 , 8 3 8 )}$ |
| Short \& Long Term Loans | $(219,371)$ |
| From Financing | $\mathbf{( 1 9 5 , 5 6 9 )}$ |
| Net Cash Position Change | 148,522 |
| Ending Cash Balance | $\underline{\mathbf{1 , 0 2 6 , 6 2 9}}$ |

(0) Prime

