## -() Prime Prime Electronics \& Satellitics Inc.



## 2Q19 Consolidated B/S-QoQ

Selected Items Unit : NTD thousand
Cash and Cash equivalents
Financial assets carried at amortized cost
Accounts/Notes Receivable Inventories
Total Current Assets
Property, plant and equipment
Right-of-use Assets
Investment property

## Total Assets

Short-term borrowings
Accounts Payable
Total Current Liabilities
Long-term Loans

## Total Liabilities <br> Total Shareholders' Equity

| 6/30, 2019 |  | 3/31, 2019 |  | QoQ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 688,729 | 17\% | 1,172,646 | 27\% | $(483,917)$ | -41\% |
| 121,145 | 3\% | 175,176 | 4\% | $(54,031)$ | $-31 \%$ |
| 1,476,591 | 36\% | 1,099,386 | 25\% | 377,205 | 34\% |
| 745,983 | 18\% | 793,331 | 18\% | $(47,348)$ | -6\% |
| 3,148,065 | 76\% | 3,387,524 | 77\% | $(239,459)$ | -7\% |
| 691,271 | 17\% | 731,178 | 17\% | $(39,907)$ | -5\% |
| 96,280 | 2\% | 100,299 | 2\% | $(4,019)$ | -4\% |
| 177,877 | 4\% | 175,734 | 4\% | 2,143 | 1\% |
| 4,147,629 | 100\% | 4,424,492 | 100\% | $(276,863)$ | -6\% |
| 810,702 | 20\% | 1,218,754 | 28\% | $(408,052)$ | -33\% |
| 1,393,743 | 34\% | 1,245,295 | 28\% | 148,448 | 12\% |
| 2,672,306 | 64\% | 3,010,245 | 68\% | $(337,939)$ | -11\% |
| 60,544 | 1\% | 17,897 | 0\% | 42,647 | 238\% |
| 2,794,014 6 | 67.4\% | 3,089,312 | 69.8\% | $(295,298)$ | -10\% |
| 1,353,615 | 32.6\% | 1,335,180 | 30.2\% | 18,435 | 1\% |

## 2Q19 Consolidated B/S-YoY

## (O) Prime

Selected Items Unit : NTD thousand
Cash and Cash equivalents
Financial assets carried at amortized cost
Accounts/Notes Receivable Inventories
Total Current Assets
Property, plant and equipment
Right-of-use Assets
Investment property

## Total Assets

Short-term borrowings
Accounts Payable
Total Current Liabilities
Long-term Loans
Total Liabilities
Total Shareholders' Equity

| 6/30, 2019 |  | 6/30, 2018 |  | YoY | \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 688,729 | 17\% | 712,638 | 12\% | $(23,909)$ | -3\% |
| 121,145 | 3\% | 133,181 | 2\% | $(12,036)$ | -9\% |
| 1,476,591 | 36\% | 2,241,088 | 38\% | $(764,497)$ | -34\% |
| 745,983 | 18\% | 1,381,948 | 23\% | $(635,965)$ | -46\% |
| 3,148,065 | 76\% | 4,748,703 | 80\% | (1,600,638) | -34\% |
| 691,271 | 17\% | 1,044,908 | 18\% | $(353,637)$ | -34\% |
| 96,280 | 2\% | 0 | 0\% | 96,280 |  |
| 177,877 | 4\% | 0 | 0\% | 177,877 | - |
| 4,147,629 | 100\% | 5,914,053 | 100\% | $(1,766,424)$ | -30\% |
| 810,702 | 20\% | 1,367,288 | 23\% | $(556,586)$ | -41\% |
| 1,393,743 | 34\% | 2,141,091 | 36\% | $(747,348)$ | -35\% |
| 2,672,306 | 64\% | 4,100,249 | 69\% | $(1,427,943)$ | -35\% |
| 60,544 | 1\% | 57,518 | 1\% | 3,026 | 5\% |
| 2,794,014 67 | 67.4\% | 4,198,143 7 | 71.0\% | (1,404,129) | -33\% |
| 1,353,615 | 32.6\% | 1,715,910 2 | 29.0\% | $(362,295)$ | -21\% |

## 2Q19 Comprehensive I/S-QoQ

Unit : NTD thousand
Net Sales
Gross Profit
Operating Expense
Selling \& Marketing Eep.
General \& Admin. Exp.
R \& D Exp.
Expected credit losses
Operating Income(Loss)
Non-operating Income and Exp.
Other income
Other gains and losses
Finance costs
Net Income(Loss)
EPS(NT\$)

| 2 Q 19 |  |
| ---: | ---: |
| $\mathbf{1 , 1 6 6 , 1 3 9}$ | $\mathbf{1 0 0 \%}$ |
| $\mathbf{1 3 2 , 4 2 3}$ | $\mathbf{1 1 . 4 \%}$ |
| 140,222 | $12.0 \%$ |
| 34,067 | $2.9 \%$ |
| 47,903 | $4.1 \%$ |
| 74,362 | $6.4 \%$ |
| $(16,110)$ | $-1.4 \%$ |
| $\mathbf{( 7 , 7 9 9 )}$ | $\mathbf{- 0 . 7 \%}$ |
| 39,938 | $3.4 \%$ |
| 28,813 | $2.5 \%$ |
| 18,625 | $1.6 \%$ |
| $(7,500)$ | $-0.6 \%$ |
| $\mathbf{3 2 , 1 3 9}$ | $\mathbf{2 . 8 \%}$ |
| $\mathbf{0 . 1 9}$ |  |


| 1Q19 |  | QoQ |  |
| :---: | :---: | :---: | :---: |
| 881,675 | 100\% | 284,464 | 32\% |
| 98,734 | 11.2\% | 33,689 | 34\% |
| 182,541 | 20.7\% | $(42,319)$ | -23\% |
| 29,411 | 3.3\% | 4,656 | 16\% |
| 78,325 | 8.9\% | $(30,422)$ | -39\% |
| 72,074 | 8.2\% | 2,288 | 3\% |
| 2,731 | 0.3\% | $(18,841)$ | -690\% |
| $(83,807)$ | -9.5\% | 76,008 | -91\% |
| 13,964 | 1.6\% | 25,974 | 186\% |
| 13,023 | 1.5\% | 15,790 | 121\% |
| 9,546 | 1.1\% | 9,079 | 95\% |
| $(8,605)$ | -1.0\% | 1,105 | -13\% |
| $(69,843)$ | -7.9\% | 101,982 | -146\% |
| (0.41) |  |  |  |

## 2Q19 Comprehensive I/S-YoY

Unit : NTD thousand

## Net Sales

Gross Profit
Operating Expense
Selling \& Marketing Eep.
General \& Admin. Exp.
R \& D Exp.
Expected credit losses
Operating Income(Loss)
Non-operating Income and
Exp.
Other income
Other gains and losses
Finance costs
Net Income(Loss)
EPS(NT\$)

| $2 \mathrm{Q19}$ |  |
| ---: | ---: |
| $\mathbf{1 , 1 6 6 , 1 3 9}$ | $\mathbf{1 0 0 \%}$ |
| $\mathbf{1 3 2 , 4 2 3}$ | $\mathbf{1 1 . 4 \%}$ |
| 140,222 | $12.0 \%$ |
| 34,067 | $2.9 \%$ |
| 47,903 | $4.1 \%$ |
| 74,362 | $6.4 \%$ |
| $(16,110)$ | $-1.4 \%$ |
| $\mathbf{( 7 , 7 9 9 )}$ | $\mathbf{- 0 . 7 \%}$ |
| 39,938 | $3.4 \%$ |
| 28,813 | $2.5 \%$ |
| 18,625 | $1.6 \%$ |
| $(7,500)$ | $-0.6 \%$ |
| $\mathbf{3 2 , 1 3 9}$ | $\mathbf{2 . 8 \%}$ |
| $\mathbf{0 . 1 9}$ |  |


| 2Q18 |  | YoY |  |
| :---: | :---: | :---: | :---: |
| 2,022,412 | 100\% | $(856,273)$ | -42\% |
| 147,725 | 7.3\% | $(15,302)$ | -10\% |
| 258,340 | 12.8\% | $(118,118)$ | -46\% |
| 53,095 | 2.6\% | $(19,028)$ | -36\% |
| 119,462 | 5.9\% | $(71,559)$ | -60\% |
| 90,380 | 4.5\% | $(16,018)$ | -18\% |
| $(4,597)$ | -0.2\% | $(11,513)$ | 250\% |
| $(110,615)$ | -5.5\% | 102,816 | -93\% |
| 949 | 0.0\% | 38,989 | 4108\% |
| 21,921 | 1.1\% | 6,892 | 31\% |
| $(10,696)$ | -0.5\% | 29,321 | -274\% |
| $(10,276)$ | -0.5\% | 2,776 | -27\% |
| $(112,080)$ | -5.5\% | 144,219 | -129\% |
| (0.65) |  |  |  |

## 1H19 Comprehensive I/S-HoH

## © Prime

Unit : NTD thousand
Net Sales
Operating costs
Gross Profit
Operating Expense
Sales \& Marketing Exp.
General \& Admin. Exp.
R \& D Exp.
Expected credit losses
Operating Income
Non-operating Income \& Exp.
Other income
Other gains and losses
Finance costs
Net Income

| 1 H 19 |  |
| ---: | ---: |
| $\mathbf{2 , 0 4 7 , 8 1 4}$ | $\mathbf{1 0 0 . 0 \%}$ |
| $1,816,657$ | $88.7 \%$ |
| $\mathbf{2 3 1 , 1 5 7}$ | $\mathbf{1 1 . 3} \%$ |
| $\mathbf{3 2 2 , 7 6 3}$ | $\mathbf{1 5 . 8 \%}$ |
| 63,478 | $3.1 \%$ |
| 126,228 | $6.2 \%$ |
| 146,436 | $7.2 \%$ |
| $(13,379)$ | $-0.7 \%$ |
| $\mathbf{( 9 1 , 6 0 6 )}$ | $\mathbf{- 4 . 5 \%}$ |
| 53,902 | $2.6 \%$ |
| 41,836 | $2.0 \%$ |
| 28,171 | $1.4 \%$ |
| $(16,105)$ | $-0.8 \%$ |
| $\mathbf{( 3 7 , 7 0 4 )}$ | $\mathbf{- 1 . 8 \%}$ |

(0.22)

| 1H18 |  | YoY |
| :---: | :---: | :---: |
| 3,506,614 | 100.0\% | (1,458,800) -41.6\% |
| 3,263,399 | 93.1\% | (1,446,742) -44.3\% |
| 243,215 | 6.9\% | $(12,058)-5.0 \%$ |
| 514,838 | 14.7\% | $(192,075)-37.3 \%$ |
| 89,041 | 2.5\% | $(25,563)-28.7 \%$ |
| 234,907 | 6.7\% | $(108,679)-46.3 \%$ |
| 180,375 | 5.1\% | $(33,939)-18.8 \%$ |
| 10,515 | 0.3\% | $(23,894)-227.2 \%$ |
| $(271,623)$ | -7.7\% | 180,017 -66.3\% |
| $(12,661)$ | -0.4\% | 66,563-525.7\% |
| 38,853 | 1.1\% | 2,983 7.7\% |
| $(33,029)$ | -0.9\% | 61,200-185.3\% |
| $(18,485)$ | -0.5\% | 2,380-12.9\% |
| $(286,638)$ | -8.2\% | 248,934 -86.8\% |

## Consolidated Cash Flow

Selected Item Unit : NTD thousands
Net Income (loss) before tax
Provision for doubtful accounts
Depreciation \& Amortization
Net A/R (Increase)/Decrease
Inventories (Increase)/Decrease
A/P Increase/(Decrease)
From Operation

| Financial assets carried at amortized cost | 62,829 | 54,031 | 8,798 |
| :--- | ---: | ---: | ---: |
| From Investment | $\mathbf{6 2 , 6 5 4}$ | $\mathbf{5 4 , 7 7 6}$ | $\mathbf{7 , 8 7 8}$ |
| Short \& Long Term Loans | $(401,234)$ | $(362,211)$ | $(39,023)$ |
| From Financing | $(393,495)$ | $(353,949)$ | $(39,546)$ |
| exchange influence | $(17,643)$ | $(16,744)$ | $(899)$ |
| Net Cash Position Change | $(337,900)$ | $(483,917)$ | 146,017 |
| Ending Cash Balance | $\underline{\mathbf{6 8 8 , 7 2 9}}$ | $\mathbf{6 8 8 , 7 2 9}$ | $\mathbf{1 , 1 7 2 , 6 4 6}$ |
|  |  |  |  |

(0) Prime

