#### **Prime** Prime Electronics & Satellitics Inc.







## 2019 Comprehensive I/S

| Unit:NTD thousand             | 2019           | 2018                   |
|-------------------------------|----------------|------------------------|
| Net Sales                     | 4,535,742 100% | 6,342,483 100%         |
| Gross Profit                  | 659,674 14.5%  | 499,594 7.9%           |
| Operating Expense             | 676,164 14.9%  | 1,056,978 16.7%        |
| Sales & Marketing Exp.        | 150,693 3.3%   | 172,545 2.7%           |
| General & Administrative Exp. | 256,561 5.7%   | 526,659 8.3%           |
| Research & Development Exp.   | 276,744 6.1%   | 349,906 5.5%           |
| Expected credit losses(gains) | (7,834) -0.2%  | 7,868 0.1%             |
| Operating Loss                | (16,490) -0.4% | <b>(557,384)</b> -8.8% |
| Non-operating Income & Exp.   | 29,358 0.6%    | (43,392) -0.7%         |
| Other income                  | 81,460 1.8%    | 64,465 1.0%            |
| Other gains and losses        | (26,103) -0.6% | (69,603) -1.1%         |
| Finance costs                 | (25,999) -0.6% | (38,254) -0.6%         |

**Net Income (Loss)** 

EPS(NT\$)

**12,868** 0.3%

(3.54)

0.08

| 2018      |       | Yo              | <u> </u> |
|-----------|-------|-----------------|----------|
| 6,342,483 | 100%  | (1,806,74<br>1) | -28.5%   |
| 499,594   | 7.9%  | 160,080         | 32.0%    |
| 1,056,978 | 16.7% | (380,814)       | -36.0%   |
| 172,545   | 2.7%  | (21,852)        | -12.7%   |
| 526,659   | 8.3%  | (270,098)       | -51.3%   |
| 349,906   | 5.5%  | (73,162)        | -20.9%   |
| 7,868     | 0.1%  | (15,702)        | -199.6%  |
| (557,384) | -8.8% | 540,894         | -97.0%   |
| (43,392)  | -0.7% | 72,750          | -167.7%  |
| 64,465    | 1.0%  | 16,995          | 26.4%    |
| (69,603)  | -1.1% | 43,500          | -62.5%   |
| (38,254)  | -0.6% | 12,255          | -32.0%   |
| (600,081) | -9.5% | 612,949         | -102.1%  |



# **4Q19 Comprehensive I/S-YoY**

| Unit: NTD thousand            | 4Q19      |       | 4Q18       |       | YoY       |        |
|-------------------------------|-----------|-------|------------|-------|-----------|--------|
| Net Sales                     | 1,186,674 | 100%  | 1,187,105  | 100%  | (431)     | 0%     |
| Gross Profit                  | 238,698   | 20.1% | 86,271     | 7.3%  | 152,427   | 177%   |
| Operating Expense             | 179,978   | 15.2% | 319,061    | 26.9% | (139,083) | -44%   |
| Selling & Marketing Eep.      | 46,938    | 4.0%  | 43,283     | 3.6%  | 3,655     | 8%     |
| General & Administrative Exp. | 63,703    | 5.4%  | 165,716    | 14.0% | (102,013) | -62%   |
| Research & Development Exp.   | 65,154    | 5.5%  | 83,567     | 7.0%  | (18,413)  | -22%   |
| Expected credit losses        | 4,183     | 0.4%  | 26,495     | 2.2%  | (22,312)  | -84%   |
| Operating Income(Loss)        | 58,720    | 4.9%  | (232,790)- | 19.6% | 291,510   | -125%  |
| Non-operating Income and Exp. | (28,198)  | -2.4% | (41,554)   | -3.5% | 13,356    | -32%   |
| Other income                  | 19,301    | 1.6%  | (1,659)    | -0.1% | 20,960    | -1263% |
| Other gains and losses        | (42,799)  | -3.6% | (30,262)   | -2.5% | (12,537)  | 41%    |
| Finance costs                 | (4,700)   | -0.4% | (9,633)    | -0.8% | 4,933     | -51%   |
| Net Income(Loss)              | 30,522    | 2.6%  | (272,613)- | 23.0% | 303,135   | -111%  |

(1.63)

0.18

EPS(NT\$)



# 4Q19 Comprehensive I/S-QoQ

| Unit: NTD thousand            | 4Q19      |       | 3Q19      |       | QoQ       |       |
|-------------------------------|-----------|-------|-----------|-------|-----------|-------|
| Net Sales                     | 1,186,674 | 100%  | 1,301,254 | 100%  | (114,580) | -9%   |
| Gross Profit                  | 238,698   | 20.1% | 189,819   | 14.6% | 48,879    | 26%   |
| Operating Expense             | 179,978   | 15.2% | 173,423   | 13.3% | 6,555     | 4%    |
| Selling & Marketing Eep.      | 46,938    | 4.0%  | 40,277    | 3.1%  | 6,661     | 17%   |
| General & Administrative Exp. | 63,703    | 5.4%  | 66,630    | 5.1%  | (2,927)   | -4%   |
| Research & Development Exp.   | 65,154    | 5.5%  | 65,154    | 5.0%  | 0         | 0%    |
| Expected credit losses        | 4,183     | 0.4%  | 1,362     | 0.1%  | 2,821     | 207%  |
| Operating Income(Loss)        | 58,720    | 4.9%  | 16,396    | 1.3%  | 42,324    | 258%  |
| Non-operating Income and Exp. | (28,198)  | -2.4% | 3,654     | 0.3%  | (31,852)  | -872% |
| Other income                  | 19,301    | 1.6%  | 20,323    | 1.6%  | (1,022)   | -5%   |
| Other gains and losses        | (42,799)  | -3.6% | (11,475)  | -0.9% | (31,324)  | 273%  |
| Finance costs                 | (4,700)   | -0.4% | (5,194)   | -0.4% | 494       | -10%  |
| Net Income(Loss)              | 30,522    | 2.6%  | 20,050    | 1.5%  | 10,472    | 52%   |

0.12

0.18

EPS(NT\$)



### 2019 Consolidated B/S-YoY

Selected Items Unit: NTD thousand

Cash and Cash equivalents

Financial assets carried at amortized cost

Accounts/Notes Receivable

**Inventories** 

**Total Current Assets** 

Property, plant and equipment

Right-of-use Assets

Investment property

#### **Total Assets**

Short-term borrowings

Accounts Payable

Total Current Liabilities

Long-term Loans

#### **Total Liabilities**

**Total Shareholders' Equity** 

| 12/31, 20 | 019  |
|-----------|------|
| 984,998   | 27%  |
| 155,987   | 4%   |
| 1,089,618 | 30%  |
| 390,898   | 11%  |
| 2,739,780 | 76%  |
| 604,458   | 17%  |
| 87,013    | 2%   |
| 163,233   | 5%   |
| 3,621,350 | 100% |
| 698,063   | 19%  |
| 1,101,184 | 30%  |
| 2,163,000 | 60%  |
| 41,804    | 1%   |
| 2,260,642 | 62%  |
| 1,360,708 | 38%  |

| 12/31, 20 | 018  |
|-----------|------|
| 1,026,629 | 22%  |
| 183,974   | 4%   |
| 1,484,619 | 31%  |
| 848,588   | 18%  |
| 3,742,055 | 79%  |
| 810,329   | 17%  |
| 0         | 0%   |
| 105,836   | 2%   |
| 4,763,829 | 100% |
| 1,234,138 | 26%  |
| 1,458,717 | 31%  |
| 3,306,881 | 69%  |
| 28,756    | 1%   |
| 3,375,026 | 71%  |
| 1,388,803 | 29%  |

| YoY                    | %           |
|------------------------|-------------|
| (41,631)               | -4%         |
| (27,987)               | -15%        |
| (395,001)              | -27%        |
| (457,690)              | -54%        |
| (1,002,275)            | -27%        |
| (205,871)              | -25%        |
| 87,013                 | -           |
| 57,397                 | 54%         |
| (1,142,47<br>9)        | -24%        |
| (536,075)              | -43%        |
| (357,533)              | -25%        |
| (1,143,881)            | -35%        |
| 13,048                 | 45%         |
|                        |             |
| (1,114,38<br><u>4)</u> | -33%        |
|                        | -33%<br>-2% |



### **Consolidated Cash Flow**

| Selected Item Unit: NTD thousands | 2019      | 2018      |
|-----------------------------------|-----------|-----------|
| Net Income (loss) before tax      | 12,868    | (600,776) |
| Depreciation & Amortization       | 128,003   | 157,917   |
| Net A/R (Increase)/Decrease       | 418,703   | 786,952   |
| Inventories (Increase)/Decrease   | 457,690   | 298,903   |
| A/P Increase/(Decrease)           | (373,263) | (490,350) |
| From Operation                    | 494,498   | 363,419   |
| From Investment                   | 29,562    | (29,838)  |
| Short & Long Term Loans           | (548,509) | (219,371) |
| From Financing                    | (557,399) | (195,569) |
| Net Cash Position Change          | (41,631)  | 148,522   |
| Beginning Cach & Cash Equivalents | 1,026,629 | 878,107   |
| Ending Cash Balance               | 984,998   | 1,026,629 |
|                                   |           |           |



