



3Q, 2022 Operating Rpt.

WWW.PESI.COM.TW

WWW.PBI-CHINA.COM

Comprehensive I/S-YoY

Unit : NTD thousand

| | 1-3Q, 2022 | | 1-3Q, 2021 | | YoY | |
|--|------------------|---------------|------------------|---------------|-----------------|---------------|
| | Amount | % | Amount | % | Amount | % |
| Net Sales | 2,829,780 | 100.00 | 2,565,632 | 100.00 | 264,148 | 10.30 |
| Operating costs | 2,437,349 | 86.13 | 2,204,107 | 85.91 | 233,242 | 10.58 |
| Gross Profit | 392,431 | 13.87 | 361,525 | 14.09 | 30,906 | 8.55 |
| Operating Expense | 424,122 | 14.99 | 444,794 | 17.34 | (20,672) | (4.65) |
| Selling & Marketing Exp. | 125,933 | 4.45 | 118,993 | 4.64 | 6,940 | 5.83 |
| General & Administrative Exp. | 145,375 | 5.14 | 143,366 | 5.59 | 2,009 | 1.40 |
| Research & Development Exp. | 158,641 | 5.61 | 172,099 | 6.71 | (13,458) | (7.82) |
| Expected credit losses | (5,827) | (0.21) | 10,336 | 0.40 | (16,163) | (156.38) |
| Operating Income | (31,691) | (1.12) | (83,269) | (3.25) | 51,578 | 61.94 |
| Non-operating Income & Exp. | 152,411 | 5.39 | 46,204 | 1.80 | 106,207 | 229.87 |
| Income before Tax | 120,720 | 4.27 | (37,065) | (1.45) | 157,785 | 425.70 |
| Income Tax Expense | 0 | 0.00 | 2 | 0.00 | (2) | 0.00 |
| Net Income | 120,720 | 4.27 | (37,063) | (1.45) | 157,783 | 425.72 |
| Profit for the non-controlling interests | 3,144 | 0.11 | 1,400 | 0.05 | 1,744 | 124.57 |
| Profit for the owners of parent | 117,576 | 4.16 | (38,463) | (1.50) | 156,039 | (405.69) |
| | | | | | | |
| EPS(NT\$) | 0.70 | | (0.23) | | | |

Comprehensive I/S-QoQ

Unit : NTD thousand

| | 3Q, 2022 | | 2Q, 2022 | | QoQ | |
|--|------------------|---------------|------------------|---------------|----------------|--------------|
| | Amount | % | Amount | % | Amount | % |
| Net Sales | 1,236,296 | 100.00 | 1,015,105 | 100.00 | 221,191 | 21.79 |
| Operating costs | 1,044,961 | 84.52 | 891,849 | 87.86 | 153,112 | 17.17 |
| Gross Profit | 191,335 | 15.48 | 123,256 | 12.14 | 68,079 | 55.23 |
| Operating Expense | 156,413 | 12.65 | 142,394 | 14.03 | 14,019 | 9.85 |
| Selling & Marketing Exp. | 55,810 | 4.52 | 33,667 | 3.32 | 22,143 | 65.77 |
| General & Administrative Exp. | 47,127 | 3.81 | 52,503 | 5.18 | (5,376) | (10.24) |
| Research & Development Exp. | 53,329 | 4.31 | 53,338 | 5.25 | (9) | (0.02) |
| Expected credit losses | 147 | 0.01 | 2,886 | 0.28 | (2,739) | (94.91) |
| Operating Income | 34,922 | 2.83 | (19,138) | (1.89) | 54,060 | 282.47 |
| Non-operating Income & Exp. | 58,945 | 4.76 | 42,252 | 4.16 | 16,693 | 39.51 |
| Income before Tax | 93,867 | 7.59 | 23,114 | 2.28 | 70,753 | 306.10 |
| Income Tax Expense | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| Net Income | 93,867 | 7.59 | 23,114 | 2.28 | 70,753 | 306.10 |
| Profit for the non-controlling interests | 305 | 0.02 | 2,449 | 0.24 | (2,144) | (87.55) |
| Profit for the owners of parent | 93,562 | 7.57 | 20,665 | 2.04 | 72,897 | 352.76 |

EPS(NT\$)

0.56

0.12

Consolidated B/S-YoY



Selected Items Unit : NTD thousand

| | 9/30, 2022 | | 9/30, 2021 | | YoY | % |
|--|------------------|---------------|------------------|---------------|-----------------|---------------|
| | Amount | % | Amount | % | Amount | % |
| Cash and Cash equivalents | 627,674 | 16.72 | 592,208 | 16.30 | 35,466 | 5.99 |
| Financial assets carried at amortized cost | 116,848 | 3.11 | 189,747 | 5.22 | (72,899) | (38.42) |
| Accounts/Notes Receivable | 1,220,233 | 32.51 | 843,618 | 23.22 | 376,615 | 44.64 |
| Inventories | 926,141 | 24.67 | 1,006,796 | 27.72 | (80,655) | (8.01) |
| OtherCurrentAssets | 190,052 | 5.07 | 299,219 | 8.24 | (109,167) | (36.48) |
| Total Current Assets | 3,080,948 | 82.08 | 2,931,588 | 80.70 | 149,360 | 5.09 |
| Property, plant and equipment | 370,289 | 9.87 | 464,115 | 12.77 | (93,826) | (20.22) |
| Right-of-use Assets | 68,095 | 1.81 | 74,942 | 2.06 | (6,847) | (9.14) |
| Investment property | 226,458 | 6.03 | 156,879 | 4.32 | 69,579 | 44.35 |
| OtherNoncurrentAssets | 7,858 | 0.21 | 5,321 | 0.15 | 2,537 | 47.68 |
| Total Assets | 3,753,648 | 100.00 | 3,632,845 | 100.00 | 120,803 | 3.33 |
| Short-term borrowings | 602,268 | 16.05 | 813,004 | 22.38 | (210,736) | (25.92) |
| Accounts/Notes Payable | 1,157,969 | 30.85 | 1,033,878 | 28.46 | 124,091 | 12.00 |
| Other payables | 164,095 | 4.37 | 182,889 | 5.03 | (18,794) | (10.28) |
| Other current liabilities | 125,250 | 3.34 | 66,373 | 1.83 | 58,877 | 88.71 |
| Within one-year long term loans | 83,857 | 2.23 | 84,783 | 2.33 | (926) | (1.09) |
| Total Current Liabilities | 2,133,439 | 56.84 | 2,180,927 | 60.03 | (47,488) | (2.18) |
| Long-term Loans | 62,289 | 1.66 | 86,014 | 2.37 | (23,725) | (27.58) |
| OtherNoncurrentLiabilities | 30,591 | 0.81 | 41,362 | 1.14 | (10,771) | (26.04) |
| Total Liabilities | 2,226,319 | 59.31 | 2,308,303 | 63.54 | (81,984) | (3.55) |
| Total Shareholders' Equity | 1,527,329 | 40.69 | 1,324,542 | 36.46 | 202,787 | 15.31 |

Consolidated B/S-QoQ

Selected Items Unit : NTD thousand

| Selected Items | 9/30, 2022 | | 6/30, 2022 | | QoQ | |
|--|------------------|---------------|------------------|---------------|----------------|-------------|
| | Amount | % | Amount | % | Amount | % |
| Cash and Cash equivalents | 627,674 | 16.72 | 644,372 | 17.93 | (16,698) | (2.59) |
| Financial assets carried at amortized cost | 116,848 | 3.11 | 182,344 | 5.08 | (65,496) | (35.92) |
| Accounts/Notes Receivable | 1,220,233 | 32.51 | 909,529 | 25.31 | 310,704 | 34.16 |
| Inventories | 926,141 | 24.67 | 988,896 | 27.52 | (62,755) | (6.35) |
| OtherCurrentAssets | 190,052 | 5.07 | 182,628 | 5.08 | 7,424 | 4.07 |
| Total Current Assets | 3,080,948 | 82.08 | 2,907,769 | 80.92 | 173,179 | 5.96 |
| Property, plant and equipment | 370,289 | 9.87 | 450,281 | 12.53 | (79,992) | (17.76) |
| Right-of-use Assets | 68,095 | 1.81 | 69,785 | 1.94 | (1,690) | (2.42) |
| Investment property | 226,458 | 6.03 | 159,644 | 4.45 | 66,814 | 41.85 |
| OtherNoncurrentAssets | 7,858 | 0.21 | 5,889 | 0.16 | 1,969 | 33.44 |
| Total Assets | 3,753,648 | 100.00 | 3,593,368 | 100.00 | 160,280 | 4.46 |
| Short-term borrowings | 602,268 | 16.05 | 548,022 | 15.25 | 54,246 | 9.90 |
| Accounts/Notes Payable | 1,157,969 | 30.85 | 1,123,683 | 31.27 | 34,286 | 3.05 |
| Other payables | 164,095 | 4.37 | 130,170 | 3.62 | 33,925 | 26.06 |
| Other current liabilities | 125,250 | 3.34 | 138,633 | 3.86 | (13,383) | (9.65) |
| Within one-year long term loans | 83,857 | 2.23 | 94,422 | 2.63 | (10,565) | (11.19) |
| Total Current Liabilities | 2,133,439 | 56.84 | 2,034,930 | 56.63 | 98,509 | 4.84 |
| Long-term Loans | 62,289 | 1.66 | 79,585 | 2.21 | (17,296) | (21.73) |
| OtherNoncurrentLiabilities | 30,591 | 0.81 | 30,151 | 0.84 | 440 | 1.46 |
| Total Liabilities | 2,226,319 | 59.31 | 2,144,666 | 59.68 | 81,653 | 3.81 |
| Total Shareholders' Equity | 1,527,329 | 40.69 | 1,448,702 | 40.32 | 78,627 | 5.43 |

Consolidated Cash Flow

| Selected Item Unit : NTD thousand | 1-3Q,2022 | 3Q,2022 | 2Q,2022 | 1Q,2022 |
|--|-----------------|-----------------|------------------|------------------|
| Net Income (loss) before tax | 120,720 | 93,867 | 23,114 | 3,739 |
| Provision for doubtful accounts | (5,827) | 147 | 2,886 | (8,860) |
| Depreciation & Amortization | 63,200 | 20,867 | 21,227 | 21,106 |
| Net A/R (Increase)/Decrease | (136,627) | (310,851) | (306,038) | 480,262 |
| Inventories (Increase)/Decrease | (183,922) | 62,755 | (102,240) | (144,437) |
| A/P Increase/(Decrease) | 196,053 | 34,286 | 281,462 | (119,695) |
| O/P Increase/(Decrease) | (17,289) | 31,554 | (17,790) | (31,053) |
| Other Op Sources/(Uses) | (4,331) | (16,597) | (35,090) | 47,356 |
| From Operation | 31,977 | (83,972) | (132,469) | 248,418 |
| Buy property, plant and equipment | (28,021) | (1,729) | (2,279) | (24,013) |
| Financial assets carried at amortized cost | 68,630 | 65,496 | (17,361) | 20,495 |
| Other Investment Sources/(Uses) | (1,525) | (1,618) | (493) | 586 |
| From Investment | 39,084 | 62,149 | (20,133) | (2,932) |
| Short & Long Term Loans | (23,191) | 26,385 | 88,237 | (137,813) |
| Other Financing Sources/(Uses) | (6,619) | (2,058) | (2,934) | (1,627) |
| From Financing | (29,810) | 24,327 | 85,303 | (139,440) |
| exchange influence | 5,952 | (19,202) | 16,403 | 8,751 |
| Net Cash Position Change | 47,203 | (16,698) | (50,896) | 114,797 |
| Beginning Cash & Cash Equivalent | 580,471 | 644,372 | 695,268 | 580,471 |
| Ending Cash Balance | 627,674 | 627,674 | 644,372 | 695,268 |



Thank you !