



Prime

3Q, 2011 Result

WWW.PESI.COM.TW

WWW.PBI-CHINA.COM

Selected from Consolidated B/S

Unit : NTD thousand

	9/30, 2011	6/30, 2011	9/30, 2010
Cash and Cash equivalents	1,099,474	1,141,947	810,260
Accounts Receivable	2,631,628	2,708,677	2,754,441
Accounts Receivable-Non Related	2,099,399	2,404,268	2,297,951
Receivable from Related Parties	532,229	304,409	456,490
Inventories	1,649,616	1,691,204	1,777,438
Total Current Assets	5,897,951	6,030,142	5,730,761
Funds and Investments	89,853	79,736	96,149
Net Fixed Assets	1,202,350	950,224	877,982
Total Assets	7,292,719	7,165,335	6,811,986
Short-term Loans	1,137,147	774,256	522,556
Accounts Payable	2,195,451	2,526,293	2,851,889
Accounts Expense	452,466	374,648	359,991
Within one-year long term loans	240,668	129,918	155,130
Total Current Liabilities	4,259,029	4,290,185	4,066,561
Long-term Loans	137,664	188,831	108,333
Total Liabilities	4,496,509	4,569,640	4,230,645
Capital Stock	1,537,918	1,532,848	1,528,493
Retained Earnings	433,116	311,630	314,099
Total Shareholders' Equity	2,796,210	2,595,695	2,581,341

1~3Q, 2011 Consolidated I/S

Unit : NTD thousand

	1-3Q, 2011	1-3Q, 2010	YoY
Net Sales	8,726,073	8,179,236	7%
Gross Profit	1,251,824	1,283,405	-2%
<i>Gross Margin</i>	14.35%	15.69%	-9%
Operating Expense	857,490	900,365	-5%
Operating Income	394,334	383,040	3%
<i>Operating Margin</i>	4.52%	4.68%	-4%
Non-operating Income	94,116	67,530	39%
Non-operating Expense	(31,077)	(58,914)	-47%
Income before Tax	457,373	391,656	17%
Income Tax Expense	(116,875)	(100,804)	16%
Net Income	340,161	290,919	17%
EPS	2.22	1.91	

3Q, 2011 Consolidated I/S

Unit : NTD thousand

	3Q, 2011	2Q, 2011	3Q, 2010	QoQ	YoY
Net Sales	3,023,052	2,982,643	3,248,938	1	(7)
Gross Profit	374,582	471,743	456,739	(21)	(18)
<i>Gross Margin</i>	12.39%	15.82%	14.06%	(22)	(12)
Operating Expense	300,106	288,261	304,107	4	(1)
Operating Income	74,476	183,482	152,632	(59)	(51)
<i>Operating Margin</i>	2.46%	6.15%	4.70%	(60)	(48)
Non-operating Income	79,322	(8,750)	40,944	(1007)	94
Non-operating Expense	9,822	(33,051)	(34,275)	(130)	(129)
Income before Tax	163,620	141,681	159,301	15	3
Income Tax Expense	(41,964)	(41,508)	(27,050)	1	55
Net Income	121,486	100,093	132,303	21	(8)
EPS(NT\$)	0.79	0.65	0.87		

Consolidated Cash Flow

Unit : NTD thousands

	1-3Q, 2011	3Q,2011	2Q,2011	1Q,2011
Net Income	340,498	121,656	100,173	118,669
Depreciation & Amortization	124,218	41,177	40,866	42,175
Net A/R (Increase)/Decrease-Non Related	250,037	304,869	(571,742)	516,910
Net A/R (Increase)/Decrease-Related	(24,235)	(227,820)	148,919	54,666
Inventories (Increase)/Decrease	(176,522)	41,588	(172,388)	(45,722)
A/P Increase/(Decrease)	(302,599)	(330,842)	397,766	(369,523)
From Operation	267,115	(29,129)	69,207	227,037
Capital Expenditure	(364,304)	(214,626)	(59,325)	(90,353)
From Investment	(360,334)	(211,049)	(67,108)	(82,177)
Short & Long Term Loans	644,382	422,474	146,431	75,477
Cash Dividends	(277,112)	(277,112)	0	0
From Financing	378,364	151,397	149,123	77,844
Net Cash Position Change	336,910	(42,023)	151,222	228,748
Ending Cash Balance	1,099,474	1,100,511	1,142,534	991,312