



3Q, 2019 Operating Rpt.

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PBI Pro Broadband Inc.

1-3Q,19 Comprehensive I/S

Unit : NTD thousand	1-3Q, 2019		1-3Q, 2018		YoY	
Net Sales	3,349,068	100%	5,155,378	100%	(1,806,310)	-35%
Gross Profit	420,976	12.6%	413,323	8.0%	7,653	2%
Operating Expense	496,186	14.8%	737,917	14.3%	(241,731)	-33%
Operating Income(Loss)	(75,210)	-2.2%	(324,594)	-6.3%	249,384	-77%
Non-operating Income	57,556	1.7%	(1,838)	0.0%	59,394	-3231%
Income(Loss) before Tax	(17,654)	-0.5%	(326,432)	-6.3%	308,778	-95%
Income Tax Expense	0	0.0%	(1,036)	0.0%	1,036	-100%
Net Income(Loss)	(17,654)	-0.5%	(327,468)	-6.4%	309,814	-95%
EPS	(0.10)		(1.91)			

3Q19 Comprehensive I/S-YoY

Unit : NTD thousand

	3Q19		3Q18		YoY	
Net Sales	1,301,254	100%	1,648,764	100%	(347,510)	-21%
Gross Profit	189,819	14.6%	170,108	10.3%	19,711	12%
Operating Expense	173,423	13.3%	223,079	13.5%	(49,656)	-22%
Operating Income(Loss)	16,396	1.3%	(52,971)	-3.2%	69,367	-131%
Non-operating Income and Exp.	3,654	0.3%	10,823	0.7%	(7,169)	-66%
Profit(Loss) before Tax	20,050	1.5%	(42,148)	-2.6%	62,198	-148%
Income Tax Expense	0	0.0%	1,318	0.1%	(1,318)	-100%
Net Income(Loss)	20,050	1.5%	(40,830)	-2.5%	60,880	-149%
Profit for the owners of parent	20,183	1.6%	(38,946)	-2.4%	59,129	-152%
EPS(NT\$)	0.12		(0.23)			

3Q19 Comprehensive I/S-QoQ

Unit : NTD thousand

	3Q19		2Q19		QoQ	
Net Sales	1,301,254	100%	1,166,139	100%	135,115	12%
Gross Profit	189,819	14.6%	132,423	11.4%	57,396	43%
Operating Expense	173,423	13.3%	140,222	12.0%	33,201	24%
Operating Income(Loss)	16,396	1.3%	(7,799)	-0.7%	24,195	-310%
Non-operating Income and Exp.	3,654	0.3%	39,938	3.4%	(36,284)	-91%
Profit(Loss) before Tax	20,050	1.5%	32,139	2.8%	(12,089)	-38%
Net Income(Loss)	20,050	1.5%	32,139	2.8%	(12,089)	-38%
Profit for the owners of parent	20,183	1.6%	32,225	2.8%	(12,042)	-37%
EPS(NT\$)	0.12		0.19			

3Q19 Consolidated B/S-YoY

Selected Items Unit : NTD thousand

	9/30, 2019		9/30, 2018		YoY	%
Cash and Cash equivalents	677,097	17%	724,447	14%	(47,350)	-7%
Financial assets carried at amortized cost	172,452	4%	44,849	1%	127,603	285%
Accounts/Notes Receivable	1,473,818	37%	2,059,299	39%	(585,481)	-28%
Inventories	640,762	16%	1,045,416	20%	(404,654)	-39%
Total Current Assets	3,079,878	77%	4,151,262	79%	(1,071,384)	-26%
Property, plant and equipment	641,994	16%	978,238	19%	(336,244)	-34%
Right-of-use Assets	90,298	2%	0	0%	90,298	-
Investment property	167,883	4%	0	0%	167,883	-
Total Assets	4,016,905	100%	5,238,336	100%	(1,221,431)	-23%
Total Current Liabilities	2,557,998	64%	3,514,904	67%	(956,906)	-27%
Long-term Loans	50,746	1%	41,078	1%	9,668	24%
Total Liabilities	2,665,500	66.4%	3,586,946	68.5%	(921,446)	-26%
Total Shareholders' Equity	1,351,405	33.6%	1,651,390	31.5%	(299,985)	-18%

Consolidated Cash Flow

Selected Item Unit : NTD thousands	1-3Q, 2019	3Q19	2Q19	1Q19
Net Income (loss) before tax	(17,654)	20,050	32,139	(69,843)
Depreciation & Amortization	98,296	31,401	32,954	33,941
Net A/R (Increase)/Decrease	50,090	(19,011)	(333,662)	402,763
Inventories (Increase)/Decrease	207,826	105,221	47,348	55,257
A/P Increase/(Decrease)	(60,355)	4,619	154,846	(219,820)
From Operation	153,513	142,929	(168,000)	178,584
From Investment	7,951	(54,703)	54,776	7,878
Short & Long Term Loans	(499,998)	(98,764)	(362,211)	(39,023)
From Financing	(496,225)	(102,730)	(353,949)	(39,546)
exchange influence	(14,771)	2,872	(16,744)	(899)
Net Cash Position Change	(349,532)	(11,632)	(483,917)	146,017
Ending Cash Balance	677,097	677,097	688,729	1,172,646



Thank you !